

SMALL BUSINESS EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984

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October 24, 2013

Wannapreneur Warning! 10 Signs You're Not Cut Out To Be An Entrepreneur

By Daniel C. Steenerson

Thinking about starting your own business? Beware! Below are 10 signs that you just may not be cut out to be an entrepreneur.

#10 You can't stand the heat.

Before you jump into self-employment, make sure you're very comfortable being uncomfortable. Every day you'll need to try something new for the first time. You have to be ready to put yourself out there and do things you've never done before – all with less financial security.

#9 You have professional ADD.

If you get bored and frustrated easily, or you're the type of person who likes to go in a new direction every 60 days, business ownership may not be for you. Being an entrepreneur requires unwavering laser focus. Achieving business goals takes time and persistence.

#8 You get stage fright.

As a business owner, you are the primary spokesperson for your company. You need to be ready and willing to take center stage and spread the word whenever possible. If you're uncomfortable in the spotlight or you don't like public speaking, you better master these competencies before you launch.

#7 You hate roller coasters.

As a business owner, you never know what's around the corner – it could be a really steep hill or gut-wrenching free fall. There will be countless ups and downs and you need to be prepared to hang on and enjoy the ride.

#6 You think complexity is cool.

Complexity may be cool, but it's hard to create, market and sell. The truth is the simplest solutions are the most successful. As a business owner, you need the ability to distill concepts to their simplest forms so they can be easily communicated and implemented.

#5 You can't explain the steps of shoe-tying.

Tying a shoe is a complicated. So is running a business. You have to be able to delegate

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Bonding Education Program Kicks Off in Washington, DC

On Thursday, October 17, the District of Columbia (DC) Bonding Education Program (BEP) kicked off at the DC Citywide Conference Center. The United States Department of Transportation's (USDOT) Office of Small and Disadvantage Business Utilization (OSDBU) in partnership with The Surety & Fidelity Association of America (SFAA) launched the DC BEP. The BEP is a hands-on, multi-component program designed to address the needs of the small disadvantaged business community in order to help the community become bond-ready, increase capacity, and ultimately compete for and participate on transportation-related contracts.

The federal transportation projects forecast is monumental in DC's Metropolitan Region. With upcoming projects such as the \$1.7 billion Dulles Metro Rail, \$900 million South Capitol Corridor, or \$1.2 billion Purple Line, OSDBU is offering the DC Region its first ever BEP.

Special to the DC's Metropolitan Region, this BEP is the first nationally that will convey a methodology consisting of cross mode communication, resource sharing, and connecting technical resources to transporta-

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Debate: Should The U.S. Break Up Big Banks?

by NPR Staff

Too big to fail.

Those four words loomed large in 2008, as a crisis in the banking world threatened the global economy. Fears that the failure of large financial institutions would undermine the entire economic system led Congress to step in, passing a \$700 billion bailout package.

In the bailout's aftermath, Congress passed new financial regulations aimed at reducing the chances that it would happen again. But there's widespread concern that the nation's largest banks are still too big to fail — and that taxpayer money would have to come to the rescue in the event of another crisis.

Some argue that the way to solve the problem is to break up those banks — to put limits on the size of their operations.

But others say the new regulations have made the system safer, and that big banks are necessary to serve the needs of a global economy.

Four experts recently faced off on this question in an Oxford-style debate for the Intelligence Squared U.S. series. They argued two against two on the motion, "Break Up The Big Banks."

Before the debate, the audience at New York City's Kaufman Center voted 37 percent in favor of the motion and 19 percent against. Forty-four percent were undecided. After the debate, 49 percent supported breaking up big banks — an increase of 12 percentage points — and 39 percent opposed — an increase of 20 points. That made the side arguing against breaking up the banks the winners of the debate.

Continued on page 10

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SUB-BID REQUEST ADS



DBE Subcontractors

Caltrans Design Build Contract #03-2F21U4 , Sacramento River Viaduct and West End Viaduct Deck Rehabilitation, in Sacramento and Yolo Counties on RT 50 and RT 5, Bids 11/1/2013

Services needed: This is a heavy highway design build project with the typical items of work associated. There will be opportunities before and after the bid date to contract with Myers and Sons / RL Wadsworth, a joint venture. Myers and Sons / RL Wadsworth is requesting quotes from all qualified subcontractors, trucking firms and suppliers including certified UDDBE/DBE/SBE/DVBE firms for any part of the following types of work, including but not limited to: LEAD PLAN, CONSTRUCTION AREA SIGNS, TRAFFIC CONTROL, MESSAGE BOARDS, SWPP PLAN, FURNISH POLYESTER CONCRETE, FURNISH MULTILAYER POLYMER OVERLAY, JOINTS SEALS, STRIPING AND MARKERS, PREPARE CONCRETE BRIDGE DECK, DRAINAGE SYSTEM CLEANING, DRAINAGE SYSTEM REPAIR, REMOVE AC, MISC. METAL, COLD PLANNING, MICS, DEMO, DRIANAGE, REMOVE UNSOUND CONCRETE, REPLACE UNSOUND CONCRETE, EROSION CONTROL, TEMP FENCING

Requirements: 100% Performance and payment bonds may be required for the full amount of the subcontract price. Subcontractors must possess a valid contractor's license, current insurance and worker's compensation coverage meeting Myers and Sons Construction's requirements. Subcontractors will be required to sign the standard Myers and Sons Construction Subcontract Agreement. Quotations must be valid for the one hundred and twenty (120) days after the specified Contract Award Date by the Owner. Plans and Specifications are available for viewing at our Sacramento office. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies or visit our website at our website www.myers-sons.com or wadsc.com for more information. Myers and Sons / RL Wadsworth, JV intends to work cooperatively with all qualified firms seeking work on this project. This joint venture will be signatory to the Laborers, Carpenters, Cement Masons and Operating Engineers. Myers and Sons Construction and RL Wadsworth are equal opportunity employers.

Myers and Sons / RL Wadsworth, a Joint Venture

2554 Millcreek Dr. • Sacramento, CA 95833
Phone: 916-649-4504 • Fax: 916-920-2246

Contact: Clinton Myers

Email: cwmyers@myers-sons.com

An equal opportunity employer.

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Solano County in and near Fairfield from 0.7 Mile West on Route 12 to Route 12/80 Separation and on Route 80 from Route 12/80 to Route 80/680 Separation

Caltrans Contract No. 04-0A5344

Federal Aid Project ACNHP-X095(025)N

Engineer Estimate: \$50,000,000 - 500 Working Days

Goal: DBE 10%

Bids: November 13th, 2013 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Fabric & Oils, Construction Area Signs, Traffic Control, Cold Plane, Demolition/Bridge Removal, Clear & Grub, Hydroseding, Erosion Control, Limetreatment, AC Dike, Grinding, Pile Driving, Prestressing Concrete Cast-in-place, Precast Concrete Girders, Concrete Block & Masonry Retaining Wall, Joint Seal, Rebar, Sign Structure, Signs Roadside, Rock Slope Protection, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, Metal Beam Guard Railing, Concrete Barrier, Thermoplastic Traffic Stripe & Marking, Painted Traffic Stripe & Marking, Pavement Marking Signal and Lighting, Message Signs, Lighting and Sign Illumination, Surveyor, Water Truck, Sweeper, Trucker, Storm Ground Underground, Waterline, Pipe Jacking, JPCP-PCC Paving, Lean Concrete Base, Rapid Strength Concrete Base, Quality Control, Rock Excavation/Blasting, Ground Improvements and Supply Import Borrow.

Scope of Work: Realign I-680 to connect directly with I-80/SR-12 intersection

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch 925-606-2400 johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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Vets deserve better than VA's practice of rewarding failure

Jeff Miller

Orlando Sentinel

The Department of Veterans Affairs has received a lot of negative attention lately for failing to adequately deliver the care and benefits America promised our veterans.

In addition to the department's massive disability-benefits backlog, a disturbing pattern of preventable veteran deaths and other

patient-safety issues has emerged at VA hospitals around the country.

Sadly, the department's widespread and systemic lack of accountability may be encouraging more veteran suffering instead of preventing it.

Examples of the department's lack of accountability are numerous. But almost as plentiful — and even more shameful — are the many cases where VA employees and executives are being rewarded rather than punished for their incompetence.

Officials with the VA Pittsburgh Healthcare System have botched the handling of a deadly Legionnaires' disease outbreak at nearly every turn. Five veterans are now dead from the pneumonia-like disease. But instead of giving those who failed to prevent the outbreak pink slips, VA gave them glowing performance reviews and huge bonuses.

According to the Centers for Disease Control and Prevention, up to 21 veterans were sickened between February 2011 and November 2012, but that didn't stop VA Pittsburgh Director Terry Gerigk Wolf from receiving the highest possible score on a VA performance review covering the bulk of the outbreak period.

Shockingly, Wolf's review makes no mention of the outbreak, and instead praises her for leading a "groundbreaking Civility Initiative" and helping improve her employees' resume-writing skills.

Memories of the outbreak seem to have eluded VA officials again when they nominated Wolf's boss, VA regional director Michael Moreland, for the Presidential Rank Award, America's highest civil-service accolade. For Moreland, the honor included a whopping

\$62,895 bonus, which he formally accepted just three days after VA's inspector general reported VA Pittsburgh's response to the outbreak was plagued by persistent mismanagement.

Most people would find VA's celebration of Wolf and Moreland in the aftermath of a deadly outbreak they were too incompetent to stop hard to believe. Yet the situation is routine at the department, where failing executives have been collecting massive bonuses for years. Recent examples include the following:

A VA executive in charge of the nearly 60 offices that process disability benefits compensation claims collected almost \$60,000 in bonuses while overseeing a near seven-fold increase in backlogged claims.

A VA health official in New York pocketed nearly \$26,000 in bonuses while presiding over chronic misuse of insulin pens that potentially exposed hundreds of veterans to blood-borne illnesses.

Two April VA inspector-general reports identified serious instances of mismanagement

Continued on page 11

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MEMBERSHIPS



ISSN 0892-5992

SBE is a certified DBE - CA UCP Firm #5988

SUB-BID REQUEST ADS

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

**Ave 52 and Grapefruit Grade Separation
City of Coachella, Contract No.: 2009-18
DBE Goal: 5.62%**

Bid Date: October 28, 2013 - 2:00PM

Quotes requested from Contractors, Suppliers and Service Providers include, but are not limited to: Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Type III Barricade, Fencing, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Roadside Signs, Abandon Culvert, Cold Plane Asphalt Paving, Clearing and Grubbing, Building Demolition, Slurry Seal, Roadway Excavation, Develop Water Supply, Structure Excavation, Structure Excavation (Bridge), Structure Excavation (Retaining Wall), Structure Backfill, Fiber Rolls, Silt Fence, Geosynthetic Reinforced Soil Wall, Class 2 Aggregate Base, Hot Mix Asphalt, Tack Coat, Furnish & Drive Steel Pile, Prestressing CIP Concrete, Structural Concrete (Bridge), Structural Concrete (Retaining Wall), Minor Concrete, PTFE Bearing, Joint Seal Assembly, Joint Seal, Bar Reinforcing Steel (Bridge), Bar Reinforcing Steel (Retaining Wall), Roadside Sign, HDPE Pipe Culvert, Welded Steel Pipe Casing, Rock Slope Protection, Rock Slope Protection Fabric, Miscellaneous Metal, Ornamental Fence, Masonry Garden Wall, Landscape and Irrigation, Anti-Graffiti Coating, Water Line, Sewer Line, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Traffic Signal, Street Lighting, Noise Monitoring

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation. Plans and Specifications are available for view at our main office in Riverside or purchase from Desert Reprographics (760) 343-3134

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509 - Ph: (951) 684-5360, Fax: (951) 788-2449

Email: Joe.Sidor@skanska.com



**I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: CIDH, Electrical, Soil Nail and Driven Pile.

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-295-3140. UDBE and Non-UDBE subs are encourage to participate.

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**Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Route 5/1 Separation-San Juan Creek Road
Orange County, Caltrans Project #12-0F96E4
Bid Date: October 31, 2013 at 2:00 pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: www.dot.ca.gov/hq/esc/oe.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



C.C. Myers, Inc.

3286 Filtzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.

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Sub Bids Requested From Qualified DBE / UDBE Subcontractors & Suppliers for
**County of Sacramento - Old Florin Town Streetscape Improvements
Location: Sacramento, CA
Project No. 4096
Bid Date: October 31, 2013 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: clearing & grubbing; SWPPP; demolition & tree removal; AC dike; slurry seal; cold plane AC; minor concrete, striping & signs; electrical; water tower monument; fencing; steel railings; CMU pilasters; stone seat walls; landscaping & irrigation; hydroseeding; pavers; and trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Dave Koerber

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Sub Bids Requested From Qualified DBE nad UDBE Subcontractors & Suppliers for
**City of Auburn - The Palm Avenue Safe Routes to School - Sidewalk and Bicycle Lane Project
Project No. SR2SF-5077(013)
Location: Auburn, CA
Bid Date: November 7, 2013 @ 10:00 AM**

McGuire and Hester is seeking qualified subcontractors in the following trades: traffic control; SWPPP; clearing & grubbing; demolition; tree removal; minor concrete; masonry retaining walls; fencing; striping & signs; traffic signal modification; erosion control; hydroseeding; aggregate & asphalt suppliers; and trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Dave Koerber

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ISEC is requesting quotations from all qualified & certified SB, VOSB, SDVOSB, HUBZone, WOB, SDB Subcontractors and Material Suppliers for the following project.

**VA Palo Alto Centers For Ambulatory Care,
Polytrauma And Blind Rehabilitation Parking Structure 2
3801 Miranda Avenue, Palo Alto, CA
Bid date is October 30th, 2013 @ 1 pm**

Trade- Architectural Woodwork, Specialties, Site Furnishings
ISEC is requesting quotes for Subcontractors and Material Supplies by 1 PM 10/25/13.

Contact Rich Elemen @ ISEC
with any questions concerning this project.

ISEC, Inc.

41734 Christy Street • Fremont, CA 94538
Office: 510-490-1333 • Fax: 510-656-8764

SUB-BID REQUEST ADS

REQUEST FOR LBE & DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

El Cerrito High School Stadium
Bid # 3541348-00
West Contra Costa Unified School District
BID DATE: October 30, 2013 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Building Structures, Site Concrete, Landscaping/Irrigation, Fencing, Electrical, Storm/Water/Sewer/Survey and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage LBE/DVBE Participation. Plans & Specs are available for viewing at our office.

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

Gunn High School – Miranda Avenue Drop-Off
Contract No. GMD-13
Palo Alto Unified School District
BID DATE: November 7, 2013 @ 1:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Concrete, Landscape, Underground, Staking, Electrical, Demolition (Building), Fencing and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 12 Widen Shoulders and Intersections
Rio Vista - Caltrans #04-2A6204
BID DATE: November 6, 2013 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Striping & Marking, Portable Changeable Message Sign, SWPPP, Water Sampling & Analysis, Storm Water Annual Report, Water Quality Monitoring Report, Erosion Control, Sweeping, Wildlife Exclusion Fence, Temporary Fence, Treated Wood Waste, Abandon Culvert, Cold Plane AC, Clearing & Grubbing, Imported Borrow, Imported Topsoil, Hydromulch, Hydroseed, Compost, Crack Treatment, Geosynthetic Pavement Interlayer, Rumble Strip, Data Core, AC Dike, Tack Coat, Steel Sheet Piling, Structural Concrete, Minor Concrete, Roadside Signs, Pipe Culvert, Rock Slope Protection, Misc. Iron & Steel, Fencing, Object Marker, MBGR, Channelizers, Hydraulic Mulch-BFM, Vegetation Control – Concrete and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Dan Palmer

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REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

CA Dept. of Transportation
CT 04-0A5344 Cordelia
Realign I-680 to Connect Directly with the I-80/SR-12 Interchange
BID DATE: November 13, 2013 @ 2:00 PM

O. C. Jones & Sons, Inc. is soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Pavement Delineation, Striping, Portable Changeable Message Signs, Temporary Railing (Type K), Dewatering, Prepare Storm Water Pollution, Temporary Erosion Control, Street Sweeping, Geomembrane Liner, Fencing, Underground Storm, Metal Beam Guard Railing, Cold Plane AC, Demolition & Removals, Clearing & Grubbing, Ground Improvements, Imported Borrow, Geotextile, Underground Water, Erosion Control, Hydroseed, Lime Stabilized Soil, Rapid Strength Concrete Base, Asphaltic Emulsion, Asphalt Dike, Tack Coat, Jointed Plain Concrete Pavement, Seal Pavement Joint, Mechanically Stabilized Embankment, Minor Concrete, Sign Structure, Roadside Sign, Pipe Underdrain, Delineator, Vegetation Control, Chain Link Railing, Concrete Barrier, Electrical Lighting & Signalization and Construction Materials.

Contact: Jean Sicard @ OCJ (510) 526-3424 or (510) 809-3411 • jsicard@ocjones.com

Flatiron West, Inc. is soliciting quotes (including but not limited to):

Bridge Demo, Joint Seal Assembly, Post Tensioning, Rebar, Bridge Concrete Barrier, Furnish & Erect Precast Girders, Ready Mix Concrete, Concrete Pumping, Steel Pipe Pile, PTFE Bearings, Bridge Bearing Pads, Form Liner, Traffic Control, Misc. Metals including Bridge Deck Drainage, Waterline Hangers, Saddles and Brackets

Contact: Blaine Austin @ Flatiron West @ (707)742-6017 • BLAustin@flatironcorp.com

**O.C. Jones & Sons, Inc. and Flatiron West, Inc.,
 A Joint Venture**

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ/Flatiron West for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ/Flatiron West is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at both offices or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

NEW BID DATE

State Highway in Placer County in and near Loomis, Penryn, Newcastle, Weimar, and Magra from 0.1 Mile West of Brace Road Overcrossing to 0.1 Mile East of Magra Overcrossing

Caltrans Contract No. 03-3E1004

DBE Goal: 13%

Engineer Estimate: \$20,000,000 - 90 Working Days

Bids: November 6th, 2013 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Fabric and Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Demolition/Bridge Removal (portion), Clear & Grub, Landscaping, Hydroseeding, Erosion Control, Irrigation, AC Dike, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Concrete Curb & Sidewalk-Misc., Fencing, Object Marker, MBGR, Metal Railing, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, SWPPP, Water Truck, Sweeper, Polyester Concrete Overlay & Trucker.

Scope of Work: Improving Vertical Clearance

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact **Derrick Woods 925-606-2400** derrick.woods@rgwconstruction.com for questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Sub-contractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Solano County in and near Rio Vista from 0.1 Mile West of Currie Road to 0.3 Mile West of Sunnyside Road

Caltrans Contract No. 04-2A6204

Federal Aid Project ACNHP-P012(114)E

Engineer Estimate: \$9,100,000 - 240 Working Days

Goal: DBE 11%

Revised Bid Date: November 6th, 2013 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to) Fabric & Oils, Construction Area Signs, Traffic Control, Cold Plane, Clear & Grub, Hydroseeding, Erosion Control, AC Dike, Pile Driving (Steel Sheet), Structural Concrete, Reinforcing Steel, Signs Roadside, Rock Slope Protection, Fencing Object Marker, MBGR, Metal Railing, Thermoplastic & Painted Traffic Stripe & Marking, Pavement Marking, SWPPP, Roadway Excavation, Aggregate Base, Asphalt Paving, Hazardous Substance Removal, Trucker & Sweeper.

Scope of Work: Widen shoulders and intersections and place HMA.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact **Dave Czech 925-606-2400** david.czech@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

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SMALL BUSINESS EXCHANGE, INC.
 29 Years of Small Business Advocacy

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 can help your business succeed!

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 a PDF version of the latest
 SBE Newspaper and SBE Newsletter

SUB-BID REQUEST ADS

Bid Requests from Certified SBE Subcontractors and Suppliers for SHORING only.

HUNTER'S POINT SHIPYARD PHASE I, BLOCK 56-57

This is a SFRA project with construction workforce and prevailing wage requirements.

Hunter's Point Shipyard
Coleman Street at Innes Court
San Francisco, CA 94124
Bid Date: 11/25/13 @ 2 PM

Voluntary Pre-bid Meeting on 11/12/13 at 11 AM at Construction Assistance Program Trailer located at 690 Hudson Ave., Trailer "B", San Francisco, CA 94124.

CAHILL CONTRACTORS, INC.

Contact: Julie Park
 at estimating@cahill-sf.com, (415) 986-0600.

TAFT ELECTRIC COMPANY,
 1694 EASTMAN AVENUE,
 VENTURA, CA 93003

Katie Faulise: (805) 642-0121 ext. 239
 Fax: (805) 650-9015

Invites sub-bids from qualified union DVBE businesses for the following project:

PROJECT: Bid #23182 –
David G. Millen Intermediate School
LOCATION: Palmdale, CA
OWNER: Palmdale School District
APPROXIMATE PROJECT VALUE: \$3,000,000.00
BID DATE/TIME: November 14, 2013 @ 2:00

****SEEKING:** Electrical Material, Lighting, Gear, and Low Voltage Systems.

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer

Shimmick Construction Company, Inc.
 DBE Subcontractor/Supplier Bids Requested For:
State of California – Department of Transportation
For Construction on State Highway in Alameda County in Alameda and Oakland from 0.2 Mile South of 29th Avenue Overcrossing to 0.3 Mile North of 23rd Avenue Overcrossing
Contract No. 04-0A7104
Bid Date: November 19, 2013 at 2:00PM
Fax all quotes to 510-777-5099

Requesting qualified DBE certified Subcontractor and Supplier Quotes on: Barrier Rail, Bridge Rail-Concrete, Clear and Grub, Concrete-Cellcrete, Contaminated Soil, Coring, Crash Cushion, Demolition, Earthwork, Electrical, Environmental, Erosion Control, Fence, Flatwork, Grinding-AC, Concrete, Joint Seal, Landscape, Masonry, MBGR, Paving, Piles-General, Post Tensioning, Precast-Structural, Rebar, Restraint-Cable, Shoring, Signs, Soil Cement, Survey, Traffic Control, Trucking, Utility Work, Aggregate, Bearing Pads, Expansion Joints, Fabric, Falsework Material, Misc. Metal, MSE Panels, Precast-Utility, Ready Mix, Trench Shoring, Utility Pipe-CMP, Utility Pipe-CSP, Utility Pipe-VCP, and Utility Pipe-RC.

Specifications and drawings are available through the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/04/04-0A7104/ or may be viewed at Shimmick Construction's Office by appointment: 8201 Edgewater Drive, Ste 202, Oakland, CA 94621, Phone (510) 777-5000.

Subcontractors and Suppliers interested in this project may contact Osama Martell by phone at (510) 777-5005.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 • Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

Spay Neuter Project of Los Angeles is requesting sub-bids from qualified MBE/WBE/OBE Subcontractors and Suppliers for the following work:

Veterinary Technician Relief
Uniform Service
Printing Services
Administrative/Receptionist Positions
Veterinarians

Project Name:
Pet Vaccination and Microchip Clinics
Owner: City of Los Angeles

Bid Date: November 4, 2013 @ 10 AM

For additional information including plans and scope of project please contact

Zoey Knittel
 957 N Gaffey Street • San Pedro, CA 90731
 Phone: 310-241-0768 • Fax: 310-241-0769

Kiewit Infrastructure West Co.
REQUEST FOR SUB-ESTIMATES FROM DISADVANTAGED BUSINESS ENTERPRISES (DBES)
SUBCONTRACTORS, MATERIAL CONTRACTORS, AND SUPPLIERS:

Project Owner: City of Fullerton
Project Owner: State College Boulevard Grade Separation
Project Proposal Due: Monday, November 4, 2013 @ 2:00 PM PDT
Subcontractor/Supplier Quotes Due: Monday, November 4, 2013 @ 12:00 PM PDT

Kiewit Infrastructure West Co., a subsidiary of Kiewit Corporation (Kiewit), is bidding as a prime contractor for the construction of the project listed above and is seeking sub-estimates from Disadvantaged Business Enterprises (DBEs) and all other business enterprises.

Kiewit is requesting estimates from interested subcontractors, material suppliers, professional services, and equipment suppliers. All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors will be expected to provide bonding for 100% of their contract value. The subcontractor must be able to accept all terms and conditions of the project under the subcontract.

Kiewit intends to conduct itself in good faith with all disadvantaged business enterprises (DBEs) and other enterprises regarding participation on the project. All DBEs must be certified at the time of bid as a DBE with the California Unified Certification Program (CUCP); certifying agency.

We are accepting quotes for the following services/supplies: Demolition; Concrete Reinforcing; Cast-in-Place Concrete; Precast Concrete; Masonry; Metal Fabrications; Doors and Frames; Specialty Doors and Frames; Louvers and Vents; Painting and Coating; Heating, Ventilating, and Air Conditioning (HVAC); HVAC Piping and Pumps; Electrical; Communications; Earthwork; Shoring; Exterior Improvements; Fencing; Bases, Ballasts, and Paving; and Utilities.



Kiewit Infrastructure West Co.

10704 Shoemaker Ave. • Santa Fe Springs, CA 90670
 Tel: (562) 946-1816, Fax: (562) 309-8201
 Contact Mike Sippl – Lead Estimator, (562) 946-1816,
 Mike.Sippl@kiewit.com, for questions.

To obtain more information about this bid or for assistance with the requirements of the proposal, project scheduling, insurance, bonding, lines of credit, equipment, supplies, and/or technical assistance, please contact Kiewit directly.

EQUAL OPPORTUNITY EMPLOYER
 CONTRACTOR #876881



Project Name:

Hunter's View Phase II – Infrastructure

Location: San Francisco, California

PLEASE NOTE EXTENDED BID DUE DATE: OCTOBER 31, 2013 @2PM

Cahill/Nibbi JV has been selected as the General Contractor for the Hunter's View Phase II Infrastructure project in San Francisco, CA. We are requesting bid proposals from qualified subcontractors including those certified with the Successor Agency to SFRA. Interested subcontractors will receive an email notification via NewForma to download bid documents in order to provide proposals no later than Thursday, October 31, 2013 @2:00pm. The project will consist of performing all building services and utility infrastructure work for Phase II. Work includes, but is not limited to demolition of building slabs and foundations, earthwork and shoring, security, survey, joint trench, site utilities and exterior improvements such as landscape, asphalt and concrete paving. The Successor Agency to SFRA participation goal has been established for this project at 50% for SBE Subcontractors and we highly encourage all certified firms MBE, WBE, SBE and LBEs to bid.

For information regarding this project please contact Andrew Kent via email, andrewk@nibbi.com

To obtain bid and contract documents please email Kristin Medwick at kristinn@nibbi.com.

FOR FAX OR EMAIL PROPOSALS TO:

NIBBI BROTHERS GENERAL CONTRACTORS

Fax: 415-241-2951 / Email: bids@nibbi.com.

We are requesting proposals/quotes from all qualified & certified Small, Disadvantaged, Local Business Enterprises (SBE, DBE, LBE) subcontractors, material suppliers, and truckers for the following project:

SUNSET TUNNEL TRACKWAY IMPROVEMENT PROJECT

SFMTA Contract No. 1270

Bids: November 7, 2013 @ 3 pm

22% SBE Participation Goal

Demo – Epoxy Crack Injection – Rebar – CIP Concrete – Painting & Coating – Anti-Graffiti Coating – Composite Ties – Ceramic Tactile Edging – Signs – Cleaning of Tunnel Walls – Electrical – OCS System – Raceways – Wire & Cables

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704
 Phone: 415-421-9500 • Fax: 415-421-9600

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE/DBE/LBE certified suppliers, subcontractors, and truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE/DBE/LBE firms.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call. We are an Equal Opportunity Employer

CALIFORNIA GOLD

**NOTE: FOR BIDS NATIONWIDE PLEASE VISIT OUR WEBSITE
DIRECT LINK: http://www.sbeinc.com/database/bid_database/**

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NORTHERN CALIFORNIA CONSTRUCTION BIDS

SACRAMENTO COUNTY

AMERICAN RIVER COURTYARD
DOMESTIC HOT WATER
Location: Sacramento, CA
Date: 11/26/13
Ref#: PW130007
Prebid Conf: 11/05/13 2:00PM
Description available through electronic services.
License Read: C-10
Estimate: \$40,000 - \$40,000
Owner: CA CSU SACRAMENTO, SUZANNE SWARTZ, (916)278-5797
E:MAIL SWARTZSD@CSUS.EDU

SAN FRANCISCO COUNTY

BLDG 813 STABILIZATION
Location: San Francisco, CA
Date: 11/06/13
Ref#: HPS 02-13
Prebid Conf: 10/23/13 10:00AM
Description available through electronic services.
Duration: 240 Calendar Days
Estimate: \$3,500,000
Owner: San Francisco C&Co, Kevin Masuda, (415)749-2508
kevin.masuda@sfgov.org

HUNTERS POINT SHIPYARD BLOCKS 56/57
Location: San Francisco, CA
Date: 11/12/13 2:00PM
Prebid Conf: 10/30/13 2:00PM

Description available through electronic services.
Owner: San Francisco C&Co, Julie Park, (415)986-0600
Goals: 50% SBE
estimating@cahill-sf.com

BAYVIEW OPERA HOUSE PLAZA
Location: San Francisco, CA
Date: 11/12/13 3:00PM
Ref#: 1269
Prebid Conf: 10/24/13 9:00AM
Description available through electronic services.
License Read: A
Owner: San Francisco C&Co, Shahman Farhangi, (415)701-4284, Fax (415)701-4300

shahnam.farhangi@sfmta.com

MISSION DOLORES PARK
REHABILITATION
Location: San Francisco, CA
Date: 11/13/13 2:30PM
Ref#: FCP14012 3073V
Prebid Conf: 10/29/13 1:30PM
Description available through electronic services.
Duration: 420 Calendar Days License Req'd: B
Estimate: \$10,000,000
Owner: San Francisco C&Co, (415)554-6229, Fax (415)554-6232
contractadmin.staff@sfdpw.org

SOUTHERN CALIFORNIA CONSTRUCTION BIDS

LOS ANGELES COUNTY

CORRECT SECURITY DEFICIENCIES
Location: Los Angeles, CA
Date: 12/09/13
Ref#: VA26214B0038
Description available through electronic services.
Owner: Department of Veterans Af, Suite 600, Los Angeles, CA, 90815, Maria Cruz-Thompson
SIC: 236220

Location: Los Angeles, CA
Date: 4/21/14
Bid Date Extended from: 3/14/13
Ref#: W912PL-13-S-0006
Description available through electronic services.
Owner: Department of the Army, P.O. Box 532711, Los Angeles, CA, 90053-2325, Sandy Oquita
SIC: 236220

Location: San Luis Obispo, CA
Date: 11/12/13
Ref#: RFQ MAJ 13-MJ0058.B
Prebid Conf: 10/23/13 10:00AM
Description available through electronic services.
License Read: B
Owner: CA CSU SAN LUIS OBISPO, KRISTEEN ETO DE GONZALEZ, (805)756-7240
E:MAIL KETO@CALPOLY.EDU

Location: Various, CA
Date: 12/06/13
Ref#: HSR13-57
Prebid Conf: 10/28/13 1:00PM
Description available through electronic services.
Estimate: \$15,000,000 - \$15,000,000
Owner: CA HIGH SPEED RAIL AUTHOR, REBECCA HARNAGEL, (961)324-1541
E:MAIL CP23@HSR.CA.GOV

SOURCES SOUGHT-FY 14 F-35 SQUADRON OPERA
1st reported in SBE: 9/12/13

SAN LUIS OBISPO COUNTY

STUDENT HOUSING SOUTH DESIGN-BUILD TEAM

VARIOUS, CA

DESIGN-BUILD CONTRACT FOR CONSTRUCTION P

BID RESULT

BID DATE: October 23, 2013
PROJECT: Magnolia Avenue Grade Separation Project
AGENCY: County of Riverside

	CONTRACTOR	BID AMOUNT	DIFFERENCE TO NEXT BIDDER	DIFFERENCE TO LOW BIDDER	PERCENT ABOVE LOW BID
1	OHL	\$34,169,539.00			
2	Skanska	\$34,727,011.00	\$557,472.00	\$557,472.00	1.63%
3	Griffith	\$35,270,619.00	\$543,608.00	\$1,101,080.00	3.22%
4	MCM	\$36,306,345.00	\$1,035,726.00	\$2,136,806.00	6.25%
5	USS CAL	\$37,247,235.00	\$940,890.00	\$3,077,696.00	9.01%
6	Steve Rados	\$38,036,989.00	\$789,754.00	\$3,867,450.00	11.32%

ARCHITECTURAL/ ENGINEERING SERVICES

SAN FRANCISCO COUNTY

AS-NEEDED ARCHITECTURAL & ENGINEERING
Location: San Francisco, CA
Date: 11/07/13 2:00PM
Ref#: 9005
Description available through electronic services.
Duration: five years
Estimate: \$200,000
Owner: San Francisco C&Co, Ben Cruz, (650)821-7823
ben.cruz@flysfo.com

CALIFORNIA GOLD

**NOTE: FOR BIDS NATIONWIDE PLEASE VISIT OUR WEBSITE
DIRECT LINK: http://www.sbeinc.com/database/bid_database/**

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COMMODITIES BIDS

ELECTRONIC / ELECTRICAL SAN DIEGO COUNTY

ADAPTER ELECTRICAL CONDUIT

Location: San Diego, CA

Date: 11/06/13

Ref#: N66001-14-T-7019

CONTACT: 53560 Hull Street Bldg A33 Rm 1602W, San Diego CA 92152-5001

This is a SSC Pacific combined synopsis/solicitation for commercial items prepared in accordance with Federal Acquisition Regulation (FAR) Part 12, Acquisition of Commercial Items and FAR Part 13, Simplified Acquisition Procedures. This announcement constitutes the only solicitation. Competitive quotes for brand name are being requested under N66001-14-T-7019. This requirement is set-aside for small businesses, NAICS code is 335932 and

business size standard is 500 employees

Owner: Department of the Navy, 53560 Hull Street Bldg A3, San Diego, CA, 92152-5001, - NIDA B RAMOS
SIC: 335931
SBSA

ELECTRIC VEHICLE SUPPORT EQUIPMENT (EVSE)

Location: Undetermined, CA

Date: 1/30/14

Ref#: IFB 1303-003

Category 1, Level 1 Basic EVSE Chargers Category 2, Level 2 Basic EVSE Chargers Category 3, Level 2 Smart EVSE Chargers Category 4, Level 2 and 1 Smart Combo EVSE Chargers Category 5, Level 2

Smart Dual Output EVSE Chargers Category 6, Basic

DC Quick EVSE Chargers Category 7, Smart DC Quick EVSE Chargers

Owner: CA GENERAL SERVICES, DEPA, DION CAMPOS, (916)375-4478
E:MAIL: DION.CAMPOS@DGS.CA.GOV

STATEWIDE, CA

GOVERNOR'S OFFICE OF EMERGENCY SERVICES PSC MOBILE RADIO EQUIPMENT

Location: Statewide, CA

Date: 11/08/13

Ref#: IFB 13-136971

The State of California, Governor's Office of Emergency Services, Public Safety Communications (PSC), hereafter referred to as

PSC, is seeking multiple Contractors to provide timely, cost effective and quality Regional Mobile Radio Equipment Installation and Removal Services for all State of California public safety radio vehicles in accordance with all minimum requirements as provided in this IFB in its entirety. The work will consist of installation and removal of various equipment, including, but not limited to the Regional Mobile Telecommunications Radio Equipment, Code 3 Emergency Equipment and Undercover Equipment. Installations/Removal will be performed at various contractor locations throughout the State based on the Public Safety Communications Shop Locations.
Estimate: \$1,300,000 - \$1,300,000
Owner: CA CALIFORNIA GOVERNOR'S, RICARDO JARQUIN, (916)464-4893
RICARDO.JARQUIN@STATE.CA.GOV

BUSINESS SERVICES BIDS

ALPINE COUNTY

POND WATER TREATMENT OPERATION & MAINTENANCE

1st reported in SBE: 9/19/13

Location: Markleeville, CA

Date: 1/16/14

Ref#: 109376

Description available through electronic services.
Owner: CA GENERAL SERVICES, DEPA, LYNETTE MCINTYRE, (916)375-4064
E:MAIL: LYNETTE.MCINTYRE@DGS.CA.GOV

CALIFORNIA, UNDETERMINED

COGNITIVE GANG/VIOLENCE REDUCTION PROGRAM

Location: Undetermined, CA

Date: 11/14/13

Ref#: 6000001283

Description available through electronic services.
Estimate: \$3,600,000 - \$3,600,000

Owner: CA CORRECTIONS AND REHAB, JULIE THOMPSON, (916)255-5672
E:MAIL: JULIE.THOMPSON@CDCR.CA.GOV

HEALTH CARE PROVIDER NETWORK AND THIRD PARTY

Location: Undetermined, CA

Date: 12/31/13

Ref#: 12265

Prebid Conf: 11/01/13 8:00AM

Description available through electronic services.

Owner: CA CORRECTIONAL HEALTH CA, GARY L JOHNSON, (916)691-4422

E:MAIL: GARY.JOHNSON2@CDCR.CA.GOV

FRESNO COUNTY

CONCESSION SERVICES

Location: Fresno, CA

Date: 11/05/13

Ref#: 69984

Prebid Conf: 10/17/13 1:00PM

Description available through electronic services.

Owner: CA CSU FRESNO, ELIZABETH POTTER, (559)278-2111
E:MAIL: EHENDERSON@CSUFRESNO.EDU

KERN COUNTY

JANITORIAL SERVICES FOR THE DELANO DMV

Location: Delano, CA

Date: 11/13/13

Ref#: 13-253

Prebid Conf: 10/22/13 8:30AM

Description available through electronic services.

Estimate: \$15,038 - \$15,038
Owner: CA MOTOR VEHICLES, DEPART, MELANIE PILLIARD, (916)657-6975
E:MAIL: MPILLIARD@DMV.CA.GOV

LAKE COUNTY

JANITORIAL FOR LAKEPORT DMV

Location: Lakeport, CA

Date: 11/19/13

Ref#: 13-248

Prebid Conf: 10/29/13 10:00AM

Description available through electronic services.

Estimate: \$31,200 - \$31,200

Owner: CA MOTOR VEHICLES, DEPART, MELANIE PILLIARD, (916)657-6975
E:MAIL: MPILLIARD@DMV.CA.GOV

MONTEREY COUNTY

CSUMB.EDU RETHINK / EDITING AND DATA INT

Location: Monterey, CA

Date: 11/08/13 3:00PM

Ref#: 102013

Description available through electronic services.

Estimate: \$175,000 - \$175,000

Owner: CA CSU MONTEREY BAY, EVA SALAS, (831)582-3751
E:MAIL: ESALAS@CSUMB.EDU

SAN BERNARDINO COUNTY

JUNENILE DEPENDENCY REPRESENTATION

Location: San Bernardino, CA

Date: 11/04/13

Ref#: RFP 13-29

Description available through electronic services.

Owner: CA JUDICIAL COUNCIL OF CA, DENNIS ROWE, (909)708-8806
E:MAIL: DROWE@SB-COURT.ORG

SAN FRANCISCO COUNTY

TECHNOLOGY MARKETPLACE

Location: San Francisco, CA

Date: 11/04/13 4:00PM

Ref#: RFP 95270

Prebid Conf: 10/04/13 1:00PM

Owner: San Francisco C&Co, Patrick Rice, (415)554-6740

NEW PUBLIC SAFETY BLDG PHONE SYSTEM

Location: San Francisco, CA

Date: 11/06/13 2:00PM

Ref#: DT RFP #2014-1

Prebid Conf: 10/23/13 2:00PM

Description available through electronic services.
Owner: San Francisco C&Co
dtcontracts@sfgov.org

SANTA BARBARA COUNTY

ORGANIZATIONAL NEEDS ASSESSMENT SERVICES

Location: Vandenberg AFB, CA

Date: 11/15/13 3:00PM

Ref#: CS-03-13

Description available through electronic services.
Owner: CA 32ND DISTRICT AGRICULT, REBECCA KLUCK, (714)708-1557

2013 Cox Business Snapshot of Women Entrepreneurs

A survey of 624 North American female business owners

Good to be the boss

When asked to select all of the factors that drove their decision to open a small business, being the boss topped the list, factors included:



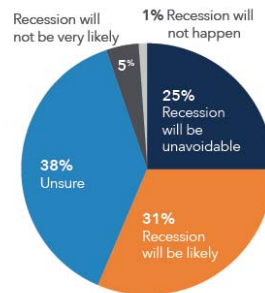
Calling all challenges

When looking at issues that impacted their road to entrepreneurship, women business owners answered:



The recession reality?

When asked about the potential economic impact surrounding the possibility Congress fails to raise the nation's debt ceiling before the Treasury runs out of cash, respondents say a recession may hit.



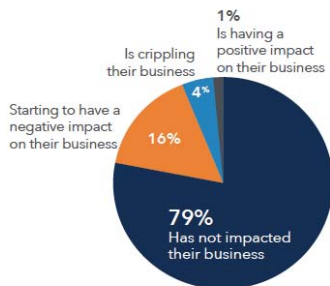
Keeping hope alive

When asked their level of optimism about the future of their businesses, female business owners were:



Open for business...during the shutdown

An overwhelming majority of women small business owners are not yet feeling any impact of the government shutdown.



Is the gap gone?

Even with the growing numbers of women becoming small business owners, 85 percent of survey respondents believe there are still multiple business challenges that are unique to women entrepreneurs. Those challenges include:



Working their networks

In *Your Network is your Net Worth*, the author writes about the importance of networking and collaboration. Looking at the importance of their networks in their success as entrepreneurs, women business owners say networking is:



Support our sisters

A majority of women entrepreneurs make an effort to support other women business owners, with two-thirds of respondents stating they will patronize a woman-owned business whenever possible or when it makes sense.

When asked who best personifies a strong woman business leader, Oprah Winfrey came out on top.



50% Oprah Winfrey



18% Sara Blakely

16% Meg Whitman



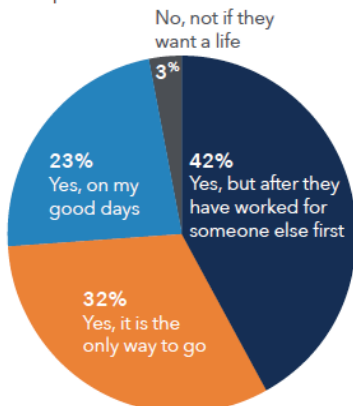
9% Sheryl Sandberg



7% Marissa Mayer

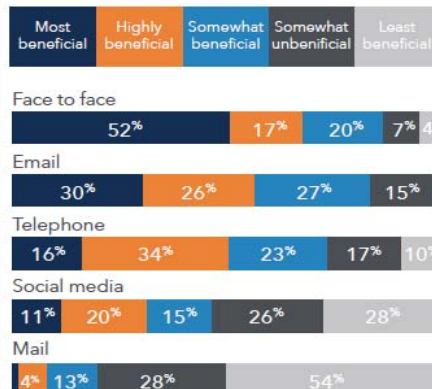
If I knew then...

Nearly all women business owners (92%) would still start their own business if they had to do it all over again. Most would also encourage other young women to join the ranks of the entrepreneur.



Business is personal

Women entrepreneurs use a variety of channels to connect with customers, with in-person communications topping the list. When looking at the ways they communicate with customers, women entrepreneurs rated:



Resources for Women Entrepreneurs

Women's Business Centers Directory
www.sba.gov/tools/local-assistance/wbc

National Women's Business Council
www.nwbc.gov/

SCORE
www.score.org/

Gateway for Women-Owned Businesses Selling to the Government
www.sba.gov/content/women-owned-small-business-program

About the 2013 Cox Business Snapshot of Women Entrepreneurs

Cox Business commissioned a blind survey of women entrepreneurs in October 2013. Respondents to the online survey included a total of 624 female business owners. Of that group 38 percent reported being in business for more than 10 years. Industries represented included consulting, retail, healthcare, food industry, technology, real estate, hospitality, manufacturing, accounting and more.



Business Outreach Committee (BOC)
Contracting Newsletter #21, Fall 2013
The goal of the BOC is to assist small and disadvantaged companies in doing business with Bay Area transportation agencies.

UPCOMING CONTRACTING OPPORTUNITIES (SELECTED AGENCIES):		
ALAMEDA CONTRA COSTA TRANSIT DISTRICT (AC TRANSIT)		
Hastus Operational Support and Training (Software)	Issue Date*: Fall/Winter 2013	Est. \$: TBD
Southern Alameda County Marketing Services (Professional Services)	Issue Date*: Fall/Winter 2013	Est. \$: TBD
Environmental Impact Analysis Preparation Services (Professional Services)	Issue Date*: Fall/Winter 2013	Est. \$: TBD
Armored Car Services	Issue Date*: Fall/Winter 2013	Est. \$: TBD
Hoist Construction and Installation at the 3 Divisions (Construction)	Issue Date*: Fall/Winter 2013	Est. \$: TBD
Bus Washers for the 3 Divisions	Issue Date*: Fall/Winter 2013	Est. \$: TBD
General Office Weatherization (Construction)	Issue Date*: Fall/Winter 2013	Est. \$: TBD
General Office Weatherization Glass & Glazing Component	Issue Date*: Fall/Winter 2013	Est. \$: TBD
RFQ For Project Design for Line 51 (Professional Services)	Issue Date*: Fall/Winter 2013	Est. \$: TBD
Mack Facility Re-Roofing (Construction)	Issue Date*: Fall/Winter 2013	Est. \$: TBD
On-Call Planning Consultants (Professional Services)	Issue Date*: Fall/Winter 2013	Est. \$: TBD
On-Call Project Management/Construction Management Services (Prof Svs)	Issue Date*: Fall/Winter 2013	Est. \$: TBD
On-Call Project Management Services-Non Real Estate (Professional Services)	Issue Date*: Fall/Winter 2013	Est. \$: TBD
ALAMEDA COUNTY TRANSPORTATION COMMISSION (ALAMEDA CTC)		
Countywide Community Based Transportation Plans Update	Issue Date*: Q4-2013	Est. \$: TBD
On-Call Travel Demand Modeling Services	Issue Date*: Q4-2013	Est. \$: TBD
Countywide Multimodal Arterial Corridor Plan	Issue Date*: Q4-2013	Est. \$: TBD
Hospital Discharge/ Wheelchair Scooter Breakdown Transport	Issue Date*: Q1-2014	Est. \$: TBD
East Bay Greenway Maintenance (Oakland)	Issue Date*: Q1-2014	Est. \$: TBD
I-580 Express Lanes	Issue Date*: Q1-2014	Est. \$: TBD
BAY AREA RAPID TRANSIT (BART)		
19th Street Station Enclosure	Issue Date*: Oct 2013	Est. \$: TBD
Wayside Fence Refurbishment – R-Line	Issue Date*: Oct 2013	Est. \$: TBD
Seismic Retrofit – Miscellaneous Structures	Issue Date*: Nov 2013	Est. \$: TBD
Transformer Replacement and Installation	Issue Date*: Nov 2013	Est. \$: TBD
Power Transformer Replace & Install for SBS & SPS Auxiliary Substations	Issue Date*: Nov 2013	Est. \$: TBD
Maintenance Yard Surface Improvement - ORY	Issue Date*: Nov 2013	Est. \$: TBD
GOLDEN GATE BRIDGE, HIGHWAY & TRANSPORTATION DISTRICT (GGBHTD)		
Major Overhaul for Main Engines for M.V. Marin	Issue Date*: TBD	Est. \$: 1.2M
SF Ferry Terminal Utility and Roof Rehab and Larkspur Ferry Terminal Utility Rehab	Issue Date*: TBD	Est. \$: 1.77M
San Rafael Administration Improvements	Issue Date*: TBD	Est. \$: 1.2M
MARIN TRANSIT		
Bus Stop Improvements in Marin County	Issue Date*: Fall 2013	Est. \$: 1M
Muir Woods Shuttle Stop Improvements	Issue Date*: Spring 2014	Est. \$: 418K
Mobility Management Software	Issue Date*: Early 2014	Est. \$: 300K
School-Related Transportation Coordination Study	Issue Date*: Early 2014	Est. \$: 100K
METROPOLITAN TRANSPORTATION COMMISSION (MTC)		
All-Electronic Tolling (AET) Evaluation	Issue Date*: TBD	Est. \$: TBD
On-Call Construction Management and Design Services	Issue Date*: TBD	Est. \$: TBD
Toll System Integrator	Issue Date*: TBD	Est. \$: TBD
Security Services	Issue Date*: Nov 2013	Est. \$: TBD
SAN FRANCISCO MUNICIPAL TRANPORTATION AGENCY (SFMTA)		
Presidio ETI Bus Hoist Lifts	Issue Date*: Dec 2013	Est. \$: 2.1M
Escalator Replacement - Phase II	Issue Date*: Nov 2013	Est. \$: 10M
Job Order Contracts (JOC) – Four separate contracts	Issue Date*: Nov 2013	Est. \$: 5M ea
Islais Creek Motor Coach Maint & Operations Facility	Issue Date*: Apr 2014	Est. \$: 25M
Twin Peaks Tunnel Trackway Improvements Project	Issue Date*: Jun 2014	Est. \$: 24.5M
SAN MATEO COUNTY TRANSIT DISTRICT (SAMTRANS/CALTRAIN)		
Concrete Replacement	Issue Date*: TBD	Est. \$: TBD
On-Call Financial Consulting Services	Issue Date*: TBD	Est. \$: TBD
SANTA CLARA VALLEY TRANSPORTATION AUTHORITY (VTA)		
SVBX Residential Noise Insulation Program - Group 4	Issue Date*: Nov 2013	Est. \$: TBD
Bus Stop Pavement Improvements FY13	Issue Date*: Jan 2014	Est. \$: TBD
Transit Center & Park and Upgrade Phase II	Issue Date*: Mar 2014	Est. \$: TBD
Light Rail Facilities Structure Repair Project	Issue Date*: Jan 2014	Est. \$: TBD
GFCI Switchgear Testing and Repair	Issue Date*: Jan 2014	Est. \$: TBD
Montague Expwy. Widening & South Milpitas Blvd. Ext.	Issue Date*: Jul 2014	Est. \$: TBD
Berryessa Station Area Campus and Roadways	Issue Date*: Aug 2014	Est. \$: TBD
TRANSBAY TRANSIT CENTER (TJPA)		
Safety and Security Concept of Operations Services (Professional Services)	Issue Date*: Fall 2013	Est. \$: TBD
Curtain Walls and Glass Cladding (Construction Trade Package)	Issue Date*: Fall 2013	Est. \$: TBD
Exterior Awning (Construction Trade Package)	Issue Date*: Fall 2013	Est. \$: TBD
Structural Concrete Superstructure (Construction Trade Package)	Issue Date*: Fall 2013	Est. \$: TBD
Glazing Design-Build (Construction Trade Package)	Issue Date*: Fall 2013	Est. \$: TBD

* All dates subject to change. Check agency websites for more information.

AGENCY CONTACTS

- AC Transit: Phillip McCants**
Contracts Compliance Officer
(510) 577-8815 or
pmccants@actransit.org
- Alameda CTC: Seung Cho**
Contract Procurement Analyst
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- BART: Ron Granada, Senior Civil**
Rights Officer, (510) 464-6103 or
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- SamTrans/Caltrain:**
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- SFMTA: Sheila Evans Peguese**
Contract Compliance Officer
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sheila.evanspeguese@sfmta.com
- SolTrans: (707) 648-4646 or**
www.soltransride.com
TJPA: Eddie Phillips, Contract
Compliance Officer
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- VTA: Liz Brazil, DBE Program**
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- WETA: Lauren Gularte,**
Admin/Policy Analyst, (415) 364-3188
or gularte@watertransit.org
- WestCAT: Laura Calica**
DBE Liaison Officer
(510) 724-3331 Ext. 113 or
laura@westcat.org

Over 50 and Ready to Start a Business? Free Resources To Inspire You to Make it Happen

by **Caron Beesley**

Over 50 and thinking of starting your own business? Looking for real-world, actionable information to start your own business?

Entrepreneurs over the age of 50 are one of the fastest growing groups of new business owners. Perhaps you are looking to turn a hobby into a business and finally have the resources to do so. Or you want the flexibility or supplemental income that running a business or being your own boss affords. With a lifetime of experience, skills and connections under your belt, why not?

Making it Happen

Take, for example, Portland-based husband-and-wife team Dave Faul and Sandra Yates, who started Wash n' Roll Pet Grooming business after more than 25 years of employment in the women's apparel and real estate industries respectively. Both Faul and Yates were animal lovers, but when Faul suggested that they start a business washing dogs and cats in a van parked a client's curbs, Yates said, "Thinking he was nuts was an understatement." However, after three years in business, Wash n' Roll has expanded to two vans and serves the entire Portland metropolitan area.

Faul began research for a new business when he realized his job could evaporate in a corporate merger or store closure. He learned that the U.S. has a \$30 billion pet industry. He also looked at who spends a lot of those dollars. "The baby boomers, whose children are getting older or who are empty-nesters, are willing to spend money on keeping their fur kids happy," he said.

Sounds a common enough business venture, but mobile pet groomers weren't prevalent in the Northwest at the time. Faul attended a pet grooming school in Albany for six months, and Yates wrote a business plan.

In need of funding, they approached local bankers who said the business had to operate for two or three years before they could get a business loan; instead, the couple paid their own startup costs. They also received assistance from SCORE. SCORE members volunteer as counselors for small entrepreneurs. "They were really helpful," Yates said, "and it was surprising that it was all free."

Growing mostly by word of mouth, the business now has three part-time and three full-time employees.

More Nuggets of Wisdom

Other entrepreneurs who have found success at 50+ talked to AARP and offered the following useful tips for aspiring encore entrepreneurs:

"Find a business mentor. I went to SCORE. Having a good mentor helps you cut through the BS. They will tell you like it is. Do you have a good idea? Will your concept work? Once you're 50, you don't want to waste your time." **Annemarie du LeBohn, 51, launched a motivational speak-**



ing business after a former career in corporate marketing.

"Develop your team, people who will help you take your business where you want it to go. For me, it's my business coach, website support and others. Take the risk and have fun. Unlike during my younger years when I wanted to prove myself and was driven to 'be successful,' this time around it's about leaving a legacy and pursuing dreams. It's about incorporating my business and retirement goals with my personal values." **Barbara Hyatte Boustead, 61, a licensed clinical social worker for 37 years, runs Mary's Daughter to provide daily money management services to older adults and veterans.**

"Know your product and know how to sell it. If you are familiar with the saying, 'selling ice to Eskimos,' you will be aware of the necessity as an entrepreneur to develop good salesmanship. You must develop the ability to sell, or better put, to convince people to buy. Also, think carefully about how to market your product, and be 100-percent confident about the merit of your product or service. My long career in the arts taught me one important lesson: if the main door is shut, look for the side or back door. They always exist and are much less guarded." **Yuval Zaliouk, 74, a former orchestral conductor, who at age 50, (while still conducting) started Almondina Cookies, an online cookie business.**

Inspired? – Free Resources that Can Help You Start your Encore Business

Check out SBA's 50+ Entrepreneurs web guide for tools, resources and training that can help you assess your readiness to get started and walk you through the steps involved in starting a business – including connecting you with a free mentor, finding the right business type (home-based, online, etc.), as well as the legal and regulatory steps involved such as incorporating your business, getting the right permits and so on.

Source: U.S. Small Business Administration

Bonding Education Program

■ **Continued from page 1**

tion projects. OSDBU's DC Metropolitan Region transportation stakeholders include, the District Department of Transportation, Metropolitan Washington Airports Authority and the Washington Metropolitan Area Transit Authority.

With 15 emerging contractors enrolled in DC's first BEP, OSDBU aims to assist each participant in building their capacity by providing individualized technical assistance and training through a series of all inclusive workshops, and access to surety professionals. Ultimately, for the local market, this will increase the pool of DBEs who are performance ready.

About Us

Mission

The mission of the Department is to:

Serve the United States by ensuring a fast, safe, efficient, accessible and convenient transportation system that meets our vital national interests and enhances the quality of life of the American people, today and into the future.

Statutory Authority

The Department of Transportation was established by an act of Congress on October 15, 1966. The Department's first official day of operation was April 1, 1967.

Source: U.S. Department of Transportation

Should The U.S. Break Up Big Banks?

■ **Continued from page 1**

FOR THE MOTION

Richard W. Fisher is the president and CEO of the Federal Reserve Bank of Dallas. In this role, Fisher serves as a member of the Federal Open Market Committee, the Federal Reserve's principal monetary policymaking group. He is a former vice chairman of Kissinger McLarty Associates, a strategic advisory firm chaired by former Secretary of State Henry Kissinger. Fisher began his career at the private bank of Brown Brothers Harriman & Co. and later became assistant to the secretary of the Treasury during the Carter administration, working on issues related to the dollar crisis of 1978-79. He returned to Brown Brothers to found their Texas operations in Dallas and, in 1987, created Fisher Capital Management and a separate funds-management firm, Fisher Ewing Partners. From 1997 to 2001, Fisher was the deputy U.S. trade representative with the rank of ambassador.

Simon Johnson is the Ronald A. Kurtz professor of entrepreneurship at MIT's Sloan School of Management. He is a senior fellow at the Peterson Institute for International Economics, a co-founder of BaselineScenario.com, a member of the Congressional Budget Office's Panel of Economic Advisers, and a member of the FDIC's Systemic Resolution Advisory Committee. He is also a member of the private sector Systemic Risk Council, founded by Sheila Bair. He is a regular contributor to The New York Times' Economix, Project Syndicate and Bloomberg. He is also a contributing business editor at The Huffington Post. Johnson is the co-author of 13 Bankers: The Wall Street Takeover and the Next Financial Meltdown (2011) and White House Burning: Our National Debt and Why It Matters to You (2013). From April 2007 through August 2008, Johnson was the chief economist at the International Monetary Fund.

AGAINST THE MOTION

Douglas Elliott is a fellow in economic studies at the Brookings Institution. A financial institutions investment banker for two decades, principally at J.P. Morgan, he was the founder and principal researcher for the Center on Federal Financial Institutions, a think tank devoted to the analysis of federal lending and insurance activities. At Brookings, he focuses primarily on financial institutions and markets and their regulation. Elliott has researched financial institutions or worked directly with them as clients in a range of capacities, including as an equities analyst, a credit analyst, a mergers and acquisitions specialist, a relationship officer and a specialist in securitizations. His work has encompassed banks, insurers, fund management firms and other financial institutions. In addition to 14 years at J.P. Morgan, Elliott worked as an investment banker with Sanford Bernstein, Sandler O'Neill and ABN AMRO.

Paul Saltzman is the president of The Clearing House Association and executive vice president and general counsel of The Clearing House Payments Co., the oldest and largest private sector payments operator in the U.S. Under his stewardship, the association has emerged as the advocacy leader for the largest commercial banks in the U.S. and has been recognized for its development of a research and data-driven approach to legislative and regulatory advocacy. Saltzman has 25 years of experience in financial services, industry association management, and emerging technology development. He served as the executive vice president and general counsel for the Bond Market Association (now SIFMA), the managing director and general counsel of Ellington Management Group, and executive vice president and chief operating officer of eSpeed Inc. Formerly, he was an in-house counsel for Greenwich Capital Markets and Kidder Peabody and Co., as well as an attorney specializing in structured finance at Skadden, Arps, Slate, Meagher & Flom LLP.

Source: 2013 NPR

PUBLIC LEGAL NOTICES



**GOLDEN GATE BRIDGE
HIGHWAY & TRANSPORTATION DISTRICT**

NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Request for Proposals (RFP) No. 2014-B-2, Window Washing at the Golden Gate Bridge Toll Plaza Buildings**. Interested Proposers must submit sealed proposals to the Office of the Secretary of the District on **Tuesday, November 19, 2013, by 4:00 p.m., PT.**

Request for approved equals, modifications or clarifications of any requirement must be submitted in writing on **Tuesday, November 5, 2013, by 4:30 p.m., PT.**

The RFP Documents are available for download on the District's web site. To download the RFP Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Bridge Division and look for Contract No. 2014-B-2.

To inspect and obtain RFP Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by telephone at (415) 923-2223, by e-mail at districtsecretary@goldengate.org, or by facsimile at (415) 923-2013.

/s/ Janet S. Tarantino, Secretary of the District
 Dated: October 24, 2013
 10/24, 10/31/13
 CNS-2548536#

SMALL BUSINESS EXCHANGE

**UNIVERSITY OF CALIFORNIA
SANTA CRUZ**

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

MERRILL COLLEGE RENOVATIONS PHASE 2 PLAZA BUILDING AND GATEHOUSE
Project Number: 2636

Description of Work: Construction of Merrill Renovations Phase 2 includes: (1) Completion of the Plaza Building shell and interior (foundation and retaining walls constructed in Phase 1); (2) Upgrades to the existing Gatehouse Building mail room, breezeway openings and washrooms; (3) Site work, including site retaining walls, walkways, entry bridges to the dormitory buildings, landscaping and site improvements.

Bid Deadline: Sealed bids must be received on or before **Thursday, December 5, 2013 at 3:00 PM.**

Bids will be received only at:

Physical Planning and Construction,
 UNIVERSITY OF CALIFORNIA, Santa Cruz
 1156 High Street, Barn G, Contracts Trailer
 Santa Cruz, CA 95064
 831-459-2366 / 831-459-5540

Bidders must attend a **mandatory** Pre-Bid Conference and Job Walk on **Tuesday, November 5, 2013** beginning promptly at **2:00 PM.**

To be eligible for consideration for award, bidders must have the minimum experience set forth in the Supplementary Instructions to Bidders. Bidders must submit qualifications documents as "Attachment A" with their bid forms.

PLEASE VISIT OUR WEBSITE AT:
<http://ppc.ucsc.edu> **FOR THE TEXT OF THE FULL ADVERTISEMENT AND INFORMATION ON HOW TO OBTAIN BID DOCUMENTS.**

**UNIVERSITY OF CALIFORNIA
SAN FRANCISCO**

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

SFGH BLDG 1 ROOMS 127 & 129 DEPT. OF NEUROSURGERY LAB RECONSTRUCTION
Project No.: M1656 / Contract No.: S00446

DESCRIPTION OF WORK:

Renovate former research lab into (5) new private offices and associated support space. Refurbish existing lab including, but not limited to, flooring, partition, casework, and ceiling finishes.

The project scope will include, Architectural, Mechanical, Plumbing, and Electrical Services. The work will also include furnishing and installing a new air handling unit on the roof and associated support, bracing and roof work.

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as an attachment to the Bid Form.

PROCEDURES:

Bidding Documents will be available at **10:00 AM, October 22, 2013** and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)
 1855 Folsom Street, Room 135
 San Francisco, CA 94103
 Contact Persons:
 Bob Key (415) 476-0113 (9:00 AM – 5:00 PM)
 Customer Service Line (415) 514-2054 (before & after working hours)
 Fax No. (415) 476-8278

Log into <http://www.cpfm.ucsf.edu/contracts/index.htm> Click on the UCSF Documents, Media & Mail button

Bidders must attend a **mandatory** pre-bid conference at **10:00AM, October 30, 2013**. For details, see <http://www.cpfm.ucsf.edu/contracts/index.htm>

(Use the same website above to view complete Advertisement for Bids - Project Bidding Information).

Bids will be received and opened only at Minnesota St. Finance Service Center, University of California, Can Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343. **Bid Deadline:** Sealed bids must be received on or before **3:00 PM, November 12, 2013.**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

LICENSE CLASSIFICATION: General Building Contractors

LICENSE CODE: B

ESTIMATED CONSTRUCTION COST: \$350,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
 University of California, San Francisco
 October, 2013

UC IRVINE

NOTICE INVITING GENERAL CONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the **University of California, Irvine (UCI)** from General Contractors (GC) wishing to submit **DESIGN BUILD** proposals for the **MESA COURT EXPANSION, PROJECT NO. 996296.**

Prequalification questionnaires will be accepted from contractors teamed with architects that have completed comparably sized design-build projects as described in the questionnaire.

DESCRIPTION: The proposed project consists of the demolition of the existing Mesa Commons building & maintenance shop (Hacienda), and the construction of a new 500 bed Residence Hall and ancillary spaces such as study rooms, computer labs, kitchenettes and laundry facilities. In addition to the residence hall, project also includes the construction of the Mesa Commons Replacement, Mesa Academic Center "MAC," Recreation Center and all site preparation including utilities and improvements.

Project completion time: 27 Months

PROJECT DELIVERY: Design Build

ESTIMATED DESIGN AND CONSTRUCTION COST: \$100,000,000 (Funding pending The Regents approval)

PROCEDURES: Prequalification questionnaires will be available electronically at **3 PM on**

10/18/13 from UCI Design & Construction Services.

Mandatory Prequalification Conference will be held at **3:00 PM on 10/25/13** at UCI Newkirk Alumni Center, Conference Room AB, 450 Alumni Court, Irvine, CA 92697 (corner of University Drive and Mesa Road).

Prequalification questionnaires must be received by **2 PM on 11/13/13** only at UCI Design & Construction Services, 101 Academy, Ste. 200, Irvine, CA 92697.

UCI reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem GCs prequalified to submit proposals for the project. To prequalify, GCs must agree to comply with all proposal conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance requirements. A contract will be awarded to the contractor/architect team ("design builder") who offers UCI the best value. General Building "B" California Contractors License required.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Contact Lynn Javier (949) 824-7145, lynagafu@uci.edu for the questionnaire. For other opportunities: www.designandconstruction.uci.edu.

Vets deserve better

Continued from page 2

at the Atlanta VA Medical Center that led to the drug-overdose deaths of two patients and the suicide of another. True to form, VA doled out nearly \$65,000 in performance bonuses to the medical-center director who presided over the negligence.

In early May, I spent the day at the Atlanta VAMC, along with several members of Georgia's congressional delegation. Hospital officials told us that although they had identified specific employees whose actions had contributed to patient deaths, no one had been fired.

When I asked a roomful of Atlanta VAMC leaders if there were any other serious patient-care incidents Congress needed to know about, they said no, failing to reveal a previously unreported suicide the media would expose just four days later.

This alarming pattern of complacency has cast a dark shadow over VA medical centers around the country. For months, Congress has tried in vain to compel VA leaders to take meaningful steps to prevent deaths and adverse incidents. Unfortunately, department officials seem more intent on protecting and rewarding VA's worst-performing employees than sending a powerful message that standard care for veterans will not be tolerated.

Our veterans deserve better. For VA's quality of care to improve, department officials must be willing to hold accountable anyone responsible for letting patients fall through the cracks. Rewarding failure will not help VA better serve those who served our country. It will only lead to more delays and more dead American heroes.

U.S. Rep. Jeff Miller, a Republican from Chumuckla, Fla., is the chairman of the House Committee on Veterans' Affairs.

Link: http://articles.orlandosentinel.com/2013-08-08/news/os-ed-veterans-affairs-health-care-080813-20130807_1_deadly-outbreak-bonuses-rewarding-failure

Source: Orlando Sentinel

City and County of San Francisco
 Outreach Advertising
 2013 - 10A
Newspaper Outreach Advertising Survey
 The Board of Supervisors is evaluating the effectiveness of Outreach advertising. Was the information in this ad helpful and/or interesting to you? What types of articles would you like to see? Please provide your comments at (415) 554-7710 or email boardofsupervisors@sfgov.org. Please include the publication name and date.
Arts Commission Call for Artists: Bayview Gateway Public Art Project
 The Port of San Francisco's Bayview Gateway Project will create a new one acre public open space along the southern bank of Islais Creek in San Francisco's south east waterfront. The Project Site is located by Islais Creek on the north, Cargo Way on the south, 3rd Street on the west, and Illinois Street on the east. At this site, there is an opportunity for a large-scale permanent signature artwork, which will represent the entry to the Bayview neighborhood. The Project will also serve as a connection to the Bay Trail along Illinois Street and Cargo Way and a resting place to view Islais Creek and the surrounding maritime activity.
Deadline: Monday, November 18, 2013, 11:59 p.m. PST.
 For more information, including how to apply call 415-252-3215.
 Application forms are available through SlideRoom, an online application system: <https://sfgov.slideroom.com>
Low Cost Diversity, Sensitivity and Cultural Competency Training for Businesses, Employers and Housing Providers by the San Francisco Human Rights Commission
 If you are a business owner or housing provider, educating yourself and your employees about the harmful impact of discriminatory conduct is not only critical to your success, but it will help you avoid expensive lawsuits and promote smart, respectful business and/or housing practices.
 The first step towards ensuring that you and your employees comply with Federal, State and Local anti-discrimination laws is to enlist the help of the San Francisco Human Rights Commission. For a nominal fee, we will provide you with the most up-to-date training available, customized to your specific needs.
 Contact us today to learn how you can reduce the likelihood of expensive lawsuits stemming from unlawful workplace and/or housing practices based on age, ethnicity, sexual-orientation, disability and other protected classes. To learn more about our trainings, please visit us at www.sfhrc.org or email Tarahel.Moyle@sfgov.org.
Notice of Availability of REQUEST FOR PROPOSALS (RFP)
The EcoCenter at Heron's Head Park
 The San Francisco Port Commission is issuing one (1) RFP seeking qualified tenant to lease the EcoCenter at Heron's Head Park for a term of five (5) years. Download RFP packages from the Port's website at SFPort.com/EcoCenter-RFP, available at the Port offices at Pier 1 or by contacting the Port (415)-274-0400.
 Submittals must be delivered by hand to the Port of San Francisco, Pier 1, San Francisco CA 94111, no later than 2:00 P.M. PST on Friday November 8, 2013.
Office of Civic Engagement & Immigrant Affairs
 What: Free Citizenship Workshop
 When: Saturday - November 2, 2013, 9:30 AM - 12:30 PM
 Where: UC Hastings College of the Law, Mayer Lounge
 198 McAllister Street
 (Near Civic Center BART/Muni Station)
 For More information, call 415-662-8901
 The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.

PUBLIC LEGAL NOTICES

UCLA

UCLA

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

CP DT CHILLER REPLACEMENT Project Number T128HK062513

DESCRIPTION OF WORK: Replacement of existing chillers on the Canyon Point (CP) and Delta Terrace (DT) residence halls. Contractor shall demolish the existing chillers, piping and associated devices and controls; and provide new chillers, chilled water pumps, loops, and all controls, piping and accessories. Contractor shall connect to the existing piping system and provide a fully integrated BAS control system capable of interfacing with the existing building BAS system. The entire air and water system shall be tested, adjusted and balanced by a Contractor furnished testing agency.

BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on October 17, 2013 and will be issued at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://social.fordgraphics.com/>

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

BID DEADLINE: Bids will be received only at the following location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

and must be received at or before:

2:00 p.m., November 8, 2013

MANDATORY PRE-BID CONFERENCE & JOB WALK: A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on October 25, 2013 beginning promptly at 10:00 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants must arrive at or before 10:00 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Conference Room SP121 located at the Sproul Presidio Residence Hall, 251 Charles Young Drive West, UCLA Campus. For navigation applications enter: (34.072008, -118.449598). Parking is available at the Sunset Village (SV) parking structure, UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact Hank Knapp at 310-825-8515.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the

Conference/Job Walk will last at least 2 hours.)

LICENSE REQUIREMENTS: The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

C-20 License (Warm-Air Heating, Ventilating & Air-Conditioning)

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

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Gordon Choy,
San Francisco Department of Public Works

How to Estimate the Cost of Starting a Business from Scratch

by Caron Beesley



Understand the Types of Costs a Startup Will Incur

Before you do any estimating it's important to understand how startup costs are categorized. All startup costs (meaning the period before you start generating income) include two kinds of spending: expenses and assets.

1. Expenses – These are the costs for operations that occur during the startup phase, although they will continue throughout the life of the business. Startup expenses include deductible items such as travel, payroll, rent, office supplies, marketing materials, etc. Expenses also include initial organizational costs like legal fees, state incorporation fees, etc. You can write off up to \$5,000 in business startup costs and another \$5,000 in organizational expenses in the year that you start a business.

2. Assets – Also known as capital expenses or expenditures, these are the one-time costs of buying assets such as inventory, property, vehicles, or equipment as well as making upfront payments for security deposits. These startup assets don't usually qualify for deduction, however, some can be written off through depreciation at tax time.

You can read more about the difference between these two and why it's important to keep good expense records in SBA's Small Business Expenses and Tax Deduction Guide.

Define What You Need to Spend Money On

To estimate your startup costs, start by creating two lists – one for your startup expenses and one for your assets. Your list should be informed by the aspects of your business that will have costs associated during the startup phase, such as facility improvements or the equipment and inventory you need. But don't forget to consider items such as brochures, business cards, and website development costs or any security deposits you need to make. Do you need the help of a consultant, tax advisor or lawyer to help you get started?

Next, categorize these items as essential or optional – do you really need to spend money on these before you start making any kind of income?

Assign Costs

Now we come to crunch time – assigning costs to your startup "to do" list. This process is always going to be a best

guess, but be realistic and use past experience, research, and advice from other entrepreneurs to guide your cost estimates. Organizations such as SCORE and your local Small Business Development Center can provide free and valuable advice about how to calculate your startup costs.

If you use a smartphone, another option that you might find useful is the SBA Mobile App which includes a handy tool for calculating startup costs.

Whatever you do, don't underestimate your costs, or try to force your costs to fit the amount of money you have available. If the costs are too high, consider another approach to starting a business.

- Could you run a home-based business?
- Instead of buying inventory upfront could you have manufacturers drop ship?
- Could you subcontract rather than hire employees?
- What about buying surplus office equipment and furniture from the government at or below cost?

It's All in the Timing

Remember, as mentioned above, startup costs are accrued before you have income to supplement your business. So develop your budget with this in mind. For example, startup expenses such as rent and payroll are only that until your business is operational, once you reach that point they become running expenses that you take out of your profits as deductible against your taxable income. So you may want to delay some of your depreciable costs until your business is up and running.

About the Author

Caron Beesley is a small business owner, a writer, and marketing communications consultant. Caron works with the SBA.gov team to promote essential government resources that help entrepreneurs and small business owners start-up, grow and succeed. Follow Caron on Twitter: @caronbeesley

Source: U.S. Small Business Administration

How much does it cost to start your own business?

Of course, the answer depends on your business model and your chosen industry. However, a useful estimate based on a 2009 study conducted by the Ewing Marion Kauffman Foundation puts the average cost of starting a new business from scratch at just over \$30,000.

Many small businesses, particularly freelance, online and home-based businesses come in a lot lower than this, often needing only a few thousand to get started.

But averages aside, what can you do to calculate your specific startup costs? Read on.

10 Signs You're Not Cut Out To Be An Entrepreneur

■ Continued from page 1

tasks and to direct others. This means you need the ability to break big ideas into easy, actionable steps for implementation. Big ideas are a dime a dozen. Knowing how to implement them is the game changer.

#4 You don't believe in marketing.

Marketing makes the business world go round. If you don't believe it and embrace it, you'll never succeed. Be ready to dedicate effort and a decent budget to the task of marketing your company. And give your marketing time to work using a variety of mediums. There's no silver bullet.

#3 You're easily winded.

Once you get past the adrenaline rush of starting your own business, you'll encounter a portion of the journey called the "middle mile." Frankly, the middle mile is where you face challenge and drudgery. Your feet will hurt and your breathing will be labored. Despite these inconveniences, you must place one foot in front of the other and press on.

#2 You're a problem passer.

In business, there are problems that must be decisively resolved by the owner. Sometimes customers and employees will be unhappy with your decisions and that's OK. Successful entrepreneurs never postpone difficult choices.

#1 You're on the quest for quick cash.

Profit is the result of productive business. It is not WHY you are in business. You are in business to solve problems and to serve others. If you find a way to deliver a better solution or service than your competitors, you will make plenty of money. But it doesn't happen overnight. If you want to make quick cash, business ownership may not be the right gig for you.

As the above pitfalls exemplify, starting a business isn't easy, and it certainly isn't glamorous. But, it can be extraordinarily worthwhile and satisfying. If any of the 10 warning signs above DON'T give you pause, you just may be a good entrepreneurial candidate.

Daniel C. Steenerson imparts his success wisdom, principles and philosophies through his proprietary "Science of Visioneering" approach to help companies, entrepreneurs, executives and other professionals realize business greatness. He may be reached online at

www.DanSteenerson.com—an online community where business owners, executives and other career achievement-minded professionals go for no-nonsense, "tell-it-like-it-is" success advice.



FICTITIOUS BUSINESS NAME • CHANGE OF NAME

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0353365-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0354173-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0353996-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0354268-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0354455-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0354370-00
<p>Fictitious Business Name(s): First Korean Market Address 4625 Geary Blvd., San Francisco, CA 94118 Full Name of Registrant #1 Ainwell Inc. (CA) Address of Registrant #1 1555 Geary Blvd. #5, San Francisco, CA 94115</p> <p>This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A</p> <p style="text-align: right;">Signed: Kum Yun Son</p> <p>This statement was filed with the County Clerk of San Francisco County on 8/29/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jeanette Yu Deputy County Clerk 8/29/2013</p> <p style="text-align: center;"><u>10/3/13 + 10/10/13 + 10/17/13 + 10/24/13</u></p>	<p>Fictitious Business Name(s): In Him Holy Spirit Inspired Ministry Address 106 Sargent Street, San Francisco, CA 94132 Full Name of Registrant #1 Jennifer L. Barrera Address of Registrant #1 106 Sargent Street, San Francisco, CA 94132</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/4/2013</p> <p style="text-align: right;">Signed: Jennifer L. Barrera</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/4/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Guillermo Sandoval Deputy County Clerk 10/4/2013</p> <p style="text-align: center;"><u>10/10/13 + 10/17/13 + 10/24/13 + 10/31/13</u></p>	<p>Fictitious Business Name(s): iSunLive International Address 243 Jules Avenue, San Francisco, CA 94112 Full Name of Registrant #1 Shun Sun Address of Registrant #1 243 Jules Avenue, San Francisco, CA 94112</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 9/27/13</p> <p style="text-align: right;">Signed: Shun Sun</p> <p>This statement was filed with the County Clerk of San Francisco County on 9/27/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 9/27/2013</p> <p style="text-align: center;"><u>10/24/13 + 10/31/13 + 11/7/13 + 11/14/13</u></p>	<p>Fictitious Business Name(s): Kookoon Address 2434 Pine Street, San Francisco, CA 94115 Full Name of Registrant #1 Laura Afonso Address of Registrant #1 2434 Pine Street, San Francisco, CA 94115</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/10/2013</p> <p style="text-align: right;">Signed: Laura Afonso</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/10/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Guillermo Sandoval Deputy County Clerk 10/10/2013</p> <p style="text-align: center;"><u>10/17/13 + 10/24/13 + 10/31/13 + 11/7/13</u></p>	<p>Fictitious Business Name(s): SF Car Carrier and Transmission Service Address 1175 Selby Street, San Francisco, CA 94124 Full Name of Registrant #1 Carlos A. Lozano Address of Registrant #1 234 S. Kingsley Drive, Los Angeles, CA 90004</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/21/2013</p> <p style="text-align: right;">Signed: Carlos Lozano</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/22/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Melissa Ortiz Deputy County Clerk 10/22/2013</p> <p style="text-align: center;"><u>10/24/13 + 10/31/13 + 11/7/13 + 11/14/13</u></p>	<p>Fictitious Business Name(s): Seventy30 Address 1363 28th Avenue, San Francisco, CA 94122 Full Name of Registrant #1 Benjamin Hwa Address of Registrant #1 1363 28th Avenue, San Francisco, CA 94122 Full Name of Registrant #2 Eric Chen Address of Registrant #2 2421 46th Avenue, San Francisco, CA 94116</p> <p>This business is conducted by A General Partnership. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/17/2013</p> <p style="text-align: right;">Signed: Eric Chen</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/17/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 10/17/2013</p> <p style="text-align: center;"><u>10/24/13 + 10/31/13 + 11/7/13 + 11/14/13</u></p>

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0354283-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0354458-00
<p>Fictitious Business Name(s): Somatic Bodywork Address 3320 16th Street #6, San Francisco, CA 94114 Full Name of Registrant #1 Gabriel Posner Address of Registrant #1 3320 16th Street #6, San Francisco, CA 94114</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/4/2009</p> <p style="text-align: right;">Signed: Gabriel Posner</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/10/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 10/10/2013</p> <p style="text-align: center;"><u>10/24/13 + 10/31/13 + 11/7/13 + 11/14/13</u></p>	<p>Fictitious Business Name(s): Successful Shiatsu Address 3735 Balboa Street, San Francisco, CA 94121 Full Name of Registrant #1 Li, Yu Lian Address of Registrant #1 320 Ney Street, San Francisco, CA 94112</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/25/2013</p> <p style="text-align: right;">Signed: Li, Yu Lian</p> <p>This statement was filed with the County Clerk of San Francisco County on 10/22/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 10/22/2013</p> <p style="text-align: center;"><u>10/24/13 + 10/31/13 + 11/7/13 + 11/14/13</u></p>

ABANDONMENT OF FICTITIOUS BUSINESS

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME
File No. 034-3898

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Successful Shiatsu
Located at **3735 Balboa Street, San Francisco, CA 94121**

This fictitious business name was filed in the County of San Francisco on **June 5, 2012** under file # **034-3898**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Chen, Xiao Wen
778 40th Avenue
San Francisco, CA 94121

This business was conducted by a **AN INDIVIDUAL**

Signed: **Chen, Xiao Wen.**

This statement was filed with the County Clerk of San Francisco County on **10/22/2013**

Filed: **Jennifer Wong**
Deputy County Clerk
10/22/2013

10/24/13 + 10/31/13 + 11/7/13 + 11/14/13

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME
CASE NO. CNC 13-549845

PETITIONER OR ATTORNEY
Kyle Goodburn
28 Minerva Street
San Francisco, CA 94112

TO ALL INTERESTED PERSONS:
1. Petitioner **Kyle Landon Goodburn** for a decree changing names as follows:
Kyle Landon Goodburn changed to **Kyle Lukas Reichen**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **December 10, 2013** Time: **9:00 AM**
Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

MARY ANN MORAN, Clerk
DATED - October 2, 2013

10/10/13 + 10/17/13 + 10/24/13 + 10/31/13

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BANKING \$ FINANCE

Kudos to the CBC Foundation, Inc.

By James Clingman

In a recent article I posed the question, "Hey, Chocolate City, where da money at?" Well, the CBCF gave a resounding answer to that inquiry on Tuesday, Sept. 17.

Starting a new campaign to strengthen the economy in Black communities, the organization, under the leadership of Board Chairman, Congressman Chaka Fatah, D-PA, announced it would invest \$5 million with Black banks, "as part of a broader effort to increase the availability of loans for businesses and individuals in African-American communities." I applaud the CBCF for this initiative; it is a great example of how we can leverage the dollars over which we have control and stewardship.

Congratulations to the leadership group: A. Shuanise Washington, President and CEO, Congressional Black Caucus Foundation; Michael Grant, President, National Bankers Association; B. Doyle Mitchell, Jr., Board Chair, National Bankers Association and President, Industrial Bank; Russell Kashian, Professor, Department of Economics, University of Wisconsin Whitewater; and Ron Busby, Sr., CEO, U.S. Black Chambers, Inc.

The CBCF said here's our money, and our members are doing the right thing with it.

"I commend the CBCF for its initiative and commitment to launch what could – and should be – a movement across this nation," said Grant of the NBA. "They initiated this effort without being prodded, begged, or persuaded. They did it of their own volition and understanding of how this economy works, as well as the very important aspect of building businesses and strengthening the asset base of Black owned banks. We cannot thank them enough."

Of course, after my kudos come my questions. As commendable as the actions of the CBCF are, they do bring forth questions in my mind regarding other institutions, organizations, and associations. I want to start with the NAACP because Ben Jealous recently announced his resignation, and while doing so lauded the organization's tremendous increase in fundraising under his leadership. Under Jealous, the donor base grew

from 16,422 in 2007, just before he started, to 132,543 last year. Revenue has grown from \$25.7 million in 2008 to \$46 million in 2012, according to him.

As we know, \$46 million is a lot of money. How much is deposited or invested in Black banks? With both Harbor Bank and Industrial Bank in the immediate vicinity of NAACP's national headquarters, I hope most, if not all, of those funds are already nestled away and doing great work in those two fine Black banks. The CBCF had \$5 million and they did the right thing with it. Has the NAACP done the same with its \$46 million?

Hey, Marc Morial and the National Urban League, you're next. Where is your money? How many millions do you control? Any Black banks listed on your financial statements? I know there must be, in light of the fact that you work hard to establish new businesses and create more jobs. Surely the CBCF has nothing on you, right? This is not a trivial or unimportant question. Here in my hometown, in 1996-99, a Black-owned credit union was started just across the street from our local Urban League office building. Although asked to do so, the Urban League did not have an account at the credit union. I know this is 2013 and we are much more enlightened and conscious nowadays, but "I'm just saying," you know?

All right Al Sharpton, you're up next. How many millions does the National Action Network (NAN) have in Black-owned banks? With your clarion call for, "Jobs! Jobs! Jobs!" surely NAN has taken the economically positive step of keeping its funds in banks that can help create those much needed jobs. I know your thing is politics, but politics is supported, guided, and controlled by economics, so I have no doubt that you have already carved out a niche in a Black bank and allowed your money to good work for our people.

Oh, I am running out of space. So what about the rest of our Black organizations? Rainbow PUSH Coalition, SCLC, Masons, Shriners, fraternities, sororities, social clubs, Links, Black entertainers, Black rappers, Black athletes, Black business owners? Are you even considering putting some of your millions into Black banks? Between Jay-Z and P. Diddy, who recently talked about losing a million dollars to another rapper, that's a few hun-



Board Chairman, Congressman **Chaka Fatah, D-PA**

dred million right there. Add LeBron, Kobe, Tiger, Serena, and Venus; what an impact they could make on a Black bank balance sheet. Get the picture?

Finally, Black churches, where is your money? Is any of it sitting in a Black bank? Churches that are domiciled in cities where Black banks exist should all have accounts at those banks/ or credit unions. Can you hear me talking, Durham, N.C., where the oldest Black bank resides? There is also Internet banking; not denying the importance of a local bank relationship, but some church funds could be invested in an out-of-town bank.

This is too easy, brothers and sisters, and it's all about a Biblical principle: Good stewardship. It's now time for the altar call. Let the Black church say, Amen!

Jim Clingman, founder of the Greater Cincinnati African American Chamber of Commerce, is the nation's most prolific writer on economic empowerment for Black people. He is an adjunct professor at the University of Cincinnati and can be reached through his Web site, blackeconomics.com.

Source: 2013 Atlanta Daily World

LAUSD And Union Bank Partner To Open Bank's First Student-Run Branches In Los Angeles

Lincoln High School, Crenshaw High School students to gain real-world banking experience

The Los Angeles Unified School District Board of Education, in partnership with Union Bank, N.A., today announced plans to open the bank's first two Los Angeles student-run branches at Crenshaw High School and Abraham Lincoln High School as part of an innovative program designed to provide students with real-world financial education and work experience. Union Bank opened its first student-run branch in 2011 in Fresno, California at McLane High School. Thirty student bankers have graduated from the program and four McLane graduates are currently employed by Union Bank in the Central Valley.

Located on the schools' campuses, the full-service student-run branches will be staffed by student bankers, who will have an opportunity to acquire skills in finance as well as teamwork and leadership and the hands-on experience of working in a bank. Traditional banking products and services will be available to students, school staff, school administrators and teachers, and Union Bank will establish a Parents Academy at each school that will offer financial education, in English and Spanish, for parents and guardians of the students at each high school.

"We are excited to partner with Union Bank and open the first student-run bank in Lincoln High School and bring programs that help students learn money management skills that prepare them for college and careers after high school," said District 2 Board Member Mónica García. "I am grateful that an LAUSD alumna is a leader in the industry paving the way for other students."

"As a responsible bank, Union Bank is dedicated to increasing financial awareness within our communities, and we know that educating our youth is critical to building and sustaining strong communities for the future," said Union Bank Executive Vice President and Regional Executive Leticia Aguilar, who manages the bank's branches in the Los Angeles and Central California divisions. "We've seen tremendous talent and success from the students in our student-run branch in Fresno and our goal is to replicate that in Los Angeles."

"Union Bank is committed to this partnership, and we look forward to working with the Los Angeles Unified District in our shared mission of providing students and the community with information about how to better manage their personal finances," said Union Bank Senior Vice President Jan Woolsey, a manager in the bank's Corporate Social Responsibility division who helped manage the bank's initia-

tive in Los Angeles. "The real impact is in keeping our youth in school and sending them into the world with better life skills -- we've seen a 100 percent graduation rate in our student banker population and a greater incident (97 percent) of going to college than the general population."

"Our Lincoln High School community is anxiously awaiting the opening of the Union Bank Lincoln High School Branch. We are honored for being selected among all the LAUSD high schools, as one of the new Union Bank High School branches," said Lincoln High School Principal Jose F. Torres. "This opportunity will serve as the catalyst that will promote financial literacy for our students and their families. This experience also allows student interns to receive high school credit for their work in the branch as they acquire knowledge and hands on experience with the use of Business and Financial curriculum."

The student-run branches are scheduled to open in 2014.

About Los Angeles Unified School District

Second largest in the nation, the Los Angeles Unified School District (LAUSD) enrolls more than 640,000 students in kindergarten through 12th grade, at over 900 schools, and 187 public charter schools. The boundaries spread over 720 square miles and include

the mega-city of Los Angeles as well as all or parts of 31 smaller municipalities plus several unincorporated sections of Southern California.

About UnionBanCal Corporation & Union Bank, N.A.

Headquartered in San Francisco, UnionBanCal Corporation is a financial holding company with assets of \$102.3 billion at June 30, 2013. Its primary subsidiary, Union Bank, N.A., provides an array of financial services to individuals, small businesses, middle-market companies, and major corporations. The bank operated 422 branches in California, Washington, Oregon, Texas, Illinois, and New York as well as two international offices, on June 30, 2013. UnionBanCal Corporation is a wholly-owned subsidiary of The Bank of Tokyo-Mitsubishi UFJ, Ltd., which is a subsidiary of Mitsubishi UFJ Financial Group, Inc. Union Bank is a proud member of the Mitsubishi UFJ Financial Group (MUFG, NYSE:MTU), one of the world's largest financial organizations. In July 2013, American Banker Magazine and the Reputation Institute ranked Union Bank #1 for reputation among its customers. Visit www.unionbank.com for more information

Source: 2013 Union Bank

Marketing ON A Shoestring

A CUSTOMIZED MARKETING PUSH

The goal of *Marketing on a Shoestring* is to present clients with qualified leads. This is not a sales program but rather a *marketing push*. SBE's database and marketing methods deliver prospects to whom the SBE clients can sell their goods and services. With the utilization of the key 4-step marketing process, *Marketing on a Shoestring Budget* can be customized to fit unique marketing needs.

Benefits "Marketing on a Shoestring Budget" include...

- Reduction of cold calls, saving time and money
- Assistance in prioritizing sales calls and introductions to specific markets based upon whom you want to reach.
- A well-trained and experienced telemarketing staff dedicated to clearly communicating your message.
- Computer generated reports identifying interested prospects
- Targeted, prescreened leads
- Print and electronic advertising.

Customization options include, but are not limited to,

- Press Releases
- Site Linking
- Customized Reports
- Message Design/Layout
- Ad Placement in Alternate Publications

SBE's Basic 4-Step Marketing Process



Contact SBE for details on how *Marketing on a Shoestring* can meet your marketing needs.

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SMALL BUSINESS EXCHANGE, INC BID OPPORTUNITY RECORDS CONTAIN THE FOLLOWING INFORMATION

- 1. Bid Category:** Procurements in construction, products, services and professional services categories.
- 2. Bid Date:** Bids are sorted by parish.
- 3. Title:** Name of the bid or proposal.
- 4. Location:** Town or city in which the project is located OR the product is to be delivered.
- 5. Bid Date and Time:** Date and time bid is opened.
- 6. Prebid Conference:** Date and time; it will be indicated if conference is mandatory.
- 7. Reference #:** Number of the bid or proposal. If given, this number should be referenced when inquiring about the bid.
- 8. Description:** LBJ maintains but does not publish bid descriptions. When available they are provided through daily email, daily fax, and on our website-
www.louisianabusinessjournal.com
- 9. Duration:** The time allotted to complete a delivery or project
- 10. Estimate:** The owner's estimate of the dollar value of the bid or proposal.
- 11. Last Addendum Received:** The number of the last addendum received by the LBJ.
- 12. Owner:** The agency by whom the contract is being released. When available, the name, address, telephone, fax number, contact name is included.
- 13. Goals/Preferences/Special Subcontracting Requirements:** Numerical goal and preference requirements for SBE (Small Business Enterprise), MBE (Minority Business Enterprise), WBE (Woman Business Enterprise), DBE (Disadvantaged Business Enterprise), SDBE (Small Disadvantaged Business Enterprise), SWBE (Small Woman Business Enterprise), LBE (Local Business Enterprise), DVBE (Disabled Veteran Business Enterprise). Special subcontracting provisions: SBSA-(Small Business Set-Aside), SDBSA-(Small Disadvantaged Business Set-Aside), 8(A)-(Set-Aside for Negotiation or for Bid by U.S. Small Business Administration Certified 8a firms), LSA-(Labor Surplus Area), TACPA-(Target Area Contract Preference Act), Entrp Zon-(Enterprise Zone), Fed Aid-(Federal Aid Project),

1 — ENGINEERING

2 — January 25, 2014

3 — ENGINEERING SERVICES

4 — Location: Hayward, CA

5 — Date: 5/15/12 6:00PM

6 — Prebid Conf: 5/10/12 9:00 AM MANDATORY

7 — Ref#: 2660-415

8 — Description available through electronic service

9 — Duration: 260 working days

10 — Estimate: \$75,000

11 — Last Addn Rcvd: 1

12 — Owner: CA Transportation Department

13 — Goal: 5% SBE

14 — Notes: 1.

15 — SBSA: reqs in writing or fax, 10% bid bond

16 **17** — SIC: 1542 ###

18 — Docs Avail: CA Transportation Department

HUBZone-(Historically Underutilized Business Zone).

- 14. Notes:** Reference to notes for federal procurement opportunities.
- 15. Comments:** Additional information particular to this solicitation.
- 16. SIC:** Standard Industry Classification Code.
- 17. ### (Symbols):** Indicates a change since first reported.
- 18.** Location of bid documents.

Grow Your Business! Subscribe to SBE

Choose an option that meets your needs...

- # 1 \$250
Includes 1 year subscription to SBE newspaper with bid notices
 - # 2 \$220
Includes 1 year subscription to bid notice service by fax
 - # 3 \$200
Includes 1 year subscription to bid notice service by email OR by online access
- * Options include no more than 3 sub-categories per subscription

- I would like to receive bid updates by
 - Internet (login information will be emailed)
 - Fax Email
- Please choose the general category:
 - Construction Business Services
 - Professional Services Commodities
 (You will be sent a list of sub-categories from which to chose.)
- If choosing fax or email services, list keywords for bid selection:

- List location(s) of where your company will work:

Company Name _____

Contact _____

Address _____

City/State/Zip _____

Phone _____ Fax _____

Email _____

- Subscriptions are non-refundable. Subscriptions begin upon receipt of payment.
- Make check payable to: Small Business Exchange, Inc.
- Mail payment & form to:

703 Market Street Suite 1000, San Francisco, CA 94103

Fax your subscription form to (415) 778-6255

Check Enclosed Charge (circle one) VISA/MC/AMEX

Account # _____ Exp. Date _____

